

Message Text

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51

ACTION ARA-10

INFO OCT-01 ISO-00 PM-03 MC-02 INR-07 L-02 EB-07 /032 W

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P 011525Z MAR 75

FM AMEMBASSY QUITO

TO SECSTATE WASHDC PRIORITY 4641

C O N F I D E N T I A L QUITO 1461

STADIS////////////////////////////////////

ARA FOR EP

E.O. 11652: GDS

TAGS: MASS, EC

SUBJECT: VISIT TO US BY ECUADOREAN ARTILLERY ARMS COMMISSION

REF: USDAWASHDC (DALO-ILE) 272034Z FEB 75

1. REFTEL INFORMED US THAT "SELF-INVITED VISIT" BY ECUADOREAN ARTILLERY ARMS COMMISSION WAS ACCEPTABLE, BUT THAT BECAUSE TIME DID NOT PERMIT PROCESSING THE VISIT AS A US-INVITED OCCASION, ALL EXPENSES WOULD HAVE TO BE BORNE BY THE GOE. ECUADOREAN ARMY GROUP WILL COVER VARIOUS TYPES OF ARTILLERY AND AIR DEFENSE EQUIPMENT, INCLUDING HAWK, VULCAN, AND BASIC CHAPARRAL MISSILES. PARA 4 STATES, IN PART, "NO REPEAT NO PRICE AND AVAILABILITY DATA WILL BE PROVIDED, NOR ANY COMMITMENTS MADE BY THE US GOVERNMENT, OR REQUESTS ACCEPTED FROM THE VISITORS, FOR SALE OF MATERIEL."

2. AMBASSADOR REQUESTS THAT YOU GET IN TOUCH WITH ORIGINATOR OF REFTEL AND REQUEST THAT AMENDED MESSAGE BE SENT TO ALL RPT ALL ADDRESSEES OF REFTEL, WITH FOLLOWING INSTRUCTIONS SUBSTITUTED FOR QUOTED PORTION OF PARA 4: "IN RESPONSE TO ANY QUESTIONS ABOUT PRICE AND AVAILABILITY DATA, ECUADOREAN VISITORS SHOULD BE TOLD THAT SUCH REQUESTS SHOULD BE SUBMITTED THROUGH APPROPRIATE CHANNELS, I.E. USMLO, AMERICAN EMBASSY, QUITO, AND THAT IT WILL NOT BE POSSIBLE TO PROVIDE PRICE AND AVAILABILITY DATA DURING THE VISIT."

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EM PURPOSE OF THIS REQUEST IS TWO-FOLD. FIRST, DURING THE PERIOD FMS IS UNDER REVIEW, IT WOULD BE MUCH BETTER TACTICALLY NOT TO TELL GOE VISITORS THAT WE CANNOT GIVE THEM P&A DATA, BUT RATHER, WE SHOULD SEEK TO POSTPONE GIVING ANSWERS UNTIL THE OUTCOME OF THE FMS REVIEW IS KNOWN. SECONDARILY, OF COURSE, WE WOULD LIKE TO REINFORCE IN GOE'S MIND THE DESIRABILITY OF DEALING ON P&A MATTERS THROUGH USMLO IN QUITO, PER ESTABLISHED PROCEDURES.

4. ORIGINATOR OF MESSAGE WAS DALO-ILE. CONTACT OFFICER IDENTIFIED THEREIN IS MRS. DOROTHY PIPES, DALO-ILE, PENTAGON, 8-224-4335, OR 694-4335, 6, OR 7. BREWSTER

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Message Attributes

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Margaret P. Grafeld
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